

Elevating the Quality of Life in the District



Mayor Vincent C. Gray

 Opportunity Summit 2012




DGS
THE DEPARTMENT OF
GENERAL SERVICES



Elevating the Quality of Life in the District



Mayor Vincent C. Gray

DGS Capital Sector - **Who Are We?**

- Responsible for nearly all “vertical construction” that is undertaken by the District Government:
 - Government Facilities
 - Education (DCPS)
 - Recreation (DPR)
 - Public Safety (FEMS/MPD/DOC)
- UDC, WASA and DCPL are **NOT** part of DGS

Panelists:

- Tom Bridenbaugh – Principal with Leftwich & Ludaway with 20 years experience with construction and real estate development. Emphasis on risk allocation, performance and award fee type contracting. Negotiate and manage construction contracts and government procurement.
- Allam Al-Alami, Construction Executive, DGS. Over 25 years experience in the design and construction industry, 13 years with DC Government, last 5 years with DGS. Responsible for Public Safety Capital Program including projects for FEMS, MPD and DOC, including the CFL (Consolidated Forensics Lab).
- Will Mangrum – DCPEP Director of Operations. Over 25 years experience in the design and construction industry, responsible for coordinating planning and implementation efforts for \$350 M DCPS CIP in conjunction with DGS,
- Phillip Artin – DCPEP Co-Principal. 30+ years experience in the Construction Industry managing the design and construction of institutional, public and private sector facilities; responsible for managing, planning and implementing up to \$350M in annual expenditures of DCPS and DPR CIP allotments related to DGS.

Elevating the Quality of Life in the District



Mayor Vincent C. Gray

Opportunity Overview

General Opportunities

❖ Prime Contractors

- Design-Builders
- Construction Management
- General Contracting
- Specialty Contracting

❖ Construction Types

- Tenant Fit-Out
- New Construction
- Renovation
- System Replacement
- Landscaping/Parks

Elevating the Quality of Life in the District



Mayor Vincent C. Gray

Opportunity Horizon (Government Facilities) (see handout for full listing):

❖ Prime Contractor

- Fall 2012 (GC) – January 2012
 - MPD SOD @ 2850 NY Ave.
 - FEMS Major Renovations (4 Engines)
 - DHCF to OJS (\$3M)
- Fall 2013 (GC)
 - FEMS New Fire Stations
 - E1 & E13 with DMPED
 - E22 (\$12M)
- Summer 2013 (GC)
 - Multiple Tenant Improvement Contracts (Design, GC)
 - Penn Branch (MPD/DMV) (\$7M)
 - DOC General Facility Upgrade (DC Jail) (\$10M-\$15M)
 - MPD 6D/Youth Div @ Merrit

❖ Trade Contractor (procured via builder)

- Summer 2013
 - HVAC Upgrade @ DOC DC Jail (\$7M)
 - Security Cameras Upgrade @ DOC DC Jail (\$3M)

Elevating the Quality of Life in the District



Mayor Vincent C. Gray

Opportunity Horizon (DC Public Schools) (see handout for full listing):

❖ Prime Contractor

- Fall 2013 (Design-Builder) – Hearst / Mann
- Spring 2013 (Design-Builder)
 - Ellington HS
 - Roosevelt HS
 - Ten FY13 Phase 1 Modernizations
 - Brookland
 - Alice Deal
 - Rose Reno
 - Johnson MS

❖ Trade Contractor (procured via builder)

- | | | |
|--|--|--|
| <ul style="list-style-type: none">• Winter 2012<ul style="list-style-type: none">• Hearst• Mann• Powell ES• McKinley MS | <ul style="list-style-type: none">• Fall 2013<ul style="list-style-type: none">• Ellington HS• Roosevelt HS• Winter 2013<ul style="list-style-type: none">• Brookland• Johnson MS | <ul style="list-style-type: none">• Spring 2013<ul style="list-style-type: none">• Ballou HS |
|--|--|--|

Elevating the Quality of Life in the District



Mayor Vincent C. Gray

Opportunity Horizon (DPR) (see handout for full listing):

❖ Prime Contractor

- Fall 2012 (A/E) / Winter 2012 (Specialty Contracting)
 - Deanwood Recreation Center
 - Garrison Field - Carter G. Woodson Memorial Park
- Fall / Winter 2012 (Design-Builder)
 - Ridge Road Recreation Center
 - Volta Playground
 - Chuck Brown Memorial
- Spring 2013 (Design-Builder)
 - Friendship Park Recreation Center
 - Ten FY13 Playground Modernizations

❖ Trade Contractor (procured via builder)

- Winter 2012
 - Noyes Park
- Spring 2013
 - Barry Farm Recreation Center
 - Ten FY13 Playground Modernizations

Elevating the Quality of Life in the District



Mayor Vincent C. Gray

How Can I Get DGS Work?

Get familiar with the Process, Project Delivery Methods and Basis of Awards

- Construction Management with Negotiated GMP
- Design/Build with Negotiated GMP
- Modified Bridging Design/Build
- Pure Bridging Design/Build
- Lump Sum
- Best Value
 - i. Capabilities / Experience
 - ii. Price
 - iii. Technical
 - 1. Approach / Management Plan
 - 2. Schedule
 - 3. CBE / Workforce Utilization Plan

Elevating the Quality of Life in the District



Mayor Vincent C. Gray

How Can I Get DGS Work?

1. Visit DGS website to monitor upcoming procurement activity:
<http://dgs.dc.gov/service/solicitations>
2. Get registered to receive solicitations by contacting Kristen Walp:
kwalp@leftwichlaw.com
3. Attend Pre-Proposal Conferences
4. Prime Contractor Proposals Submissions

Elevating the Quality of Life in the District



Mayor Vincent C. Gray

Stay in Touch

Points of Contact:

JW Lanum – jw.lanum@dc.gov

Karen Hester – karen.hester@dc.gov

Kim Gray – kim.gray@dc.gov



Like us!
@ Department of General Services (DGS)



Follow us!
@ DC_DGS



Elevating the Quality of Life in the District



Mayor Vincent C. Gray

Questions & Answers

Thanks for your time!



Like us!
@ Department of General Services (DGS)



Follow us!
@ DC_DGS

